

Profitability and growth driver for small and midsize businesses

SAP Business One



Business Challenges

Large or small, every company can profit from more efficient, streamlined processes, insightful business intelligence, and systems that are flexible enough to grow as business needs change. There can be fundamental gaps between operations, finance, sales and business management departments. Communicating accurate, detailed information at a moments notice is a must for success in today's competitive marketplace.

The Accelerated Business One Solution

Viewpoint Solutions is a software services company that provides consultation, implementation, training and support for SAP solutions. Viewpoint Solutions is recognized as an SAP Referral Partner by SAP, a premier implementation and development IT firm.

With our strong team of experienced consultants that are dedicating to **SAP Business One**, we offer an affordable and easy-to-implement Business One solution. This enterprise solution is designed from the ground up to address the specific needs of emerging and dynamically growing businesses.

SAP Business One

Designed exclusively for small businesses, SAP® Business One is an affordable application to manage an entire business across financials, sales, customer interactions, and Operations - all in a single system. With SAP Business One, small businesses can streamline their end-to-end operations, obtain instant and complete information to respond faster to market needs, and accelerate profitable growth.

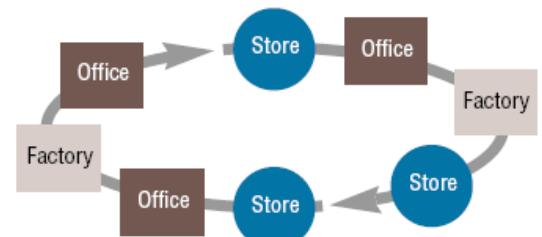
Overview of Functional Areas

SAP Business One is equipped with an easy-to-use interface that serves as the company's main ERP application via numerous standard interfaces. The result is a comprehensive and versatile enterprise management tool.

- Financial Accounting
- Sales and Distribution
- Purchasing
- Business Partners (Embedded CRM)
- Bank Transactions
- Warehouse Management
- Production
- MRP
- Controlling
- Reporting
- Service Management
- Human Resources

SAP Business One Facts:

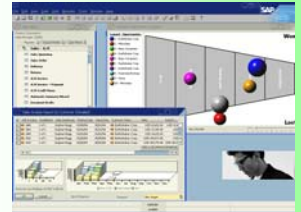
- Targeted to companies between 5 - 100 employees
- Already **18,000 customers** (Appx. 1,200 installs in the US)
- Available in **14 languages and 40 countries**
- Standardized business processes in one system
- Internal control compliance
- Simple and easy to use operation
- SAP is over 30 years of business software leadership



One application, one view across the organization

Features and Benefits:

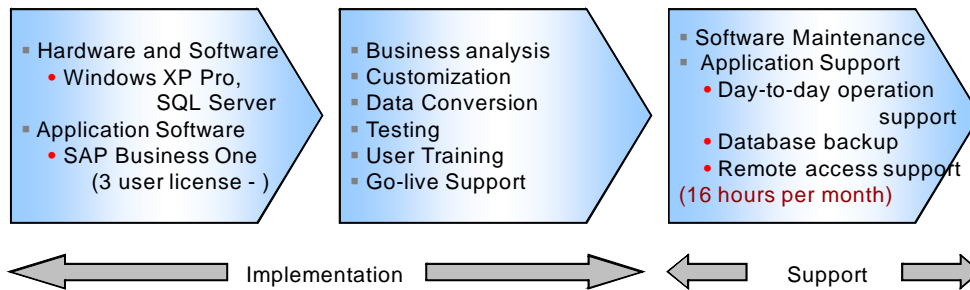
- Short implementation ensures rapid deployment
- Native CRM/SFA functionality provides complete business management in a single package
- Management alerts that immediately notify managers when business rules are broken, or create workflow for approval (deviation from minimum Inventory, credit management, budget and discount)
- Strong reporting tools that provide the information you need, when and how you want
- Flexible, powerful, and easy to use with limited technical skills
- An effective Software Development Kit (SDK) designed to maximize prior investments and minimize system maintenance
- Intuitive **Drag & Relate** access to all information in real-time
- Web-Based Customer Relationship Management
- Built-in E-Commerce & Online Store
- Do-it-Yourself customization with user-defined fields (UDF e.g. ABC Analysis), forms, queries and reports
- Standard integration with productivity tools such as Microsoft Office and Outlook
- 400+ ISV Add-ons to extend the product to meet your local and industry specific needs (e.g. EDI, EAI, POS integration...)
- Integration path to ECC system that allows businesses to interface with parent companies



Business One
Dynamic Opportunity Analysis

Our Services:

- We offer SAP Business One, **Self-Hosted (Premises) Solution**, delivered preinstalled software on hardware that provide undeniable value proposition with low-cost subscription billing
- This brings you as close to plug-and-start as you can get
- Customers are just to use standard ERP functions with charge of monthly subscription billing
- From the initial 'fit' assessment to a live system in weeks, not months
- One application, a 360° view across the organization



Reporting And Data Navigation Capabilities

General Technologies (Drag & Relate; Workflow & Alerts; UI Customization...)

Financials	Sales	Service	Purchase	Inventory	Manufacturing
Chart of accounts Accounts Segments Journal entry Journal voucher Recurrent transaction Multi-currency Exchange rate Financial Reports Budget Cost Centers Sales Tax Multiple periods Receipt Deferred Payment Fixed Assets (3 rd party)	Quotation Order Drop Ship Invoice Delivery Return Multi-currency price lists Store management Gross profit calculation Contact management Opportunities and pipeline management Outlook Integration	Service Call Management Service contract management Service planning Customer tracking across interaction Knowledge Database SFA Opportunity management Pipeline management	Purchase order Purchase delivery Purchase return Purchase invoice Purchase credit note Landed cost Banking Deposit Checks & credits Incoming and outgoing payment Bank Statement and reconciliation	Items management Item Query Price List Receipt to Stock Release from Stock Stock transactions Warehouse Transfer Serial Numbers Batches management Pick and Pack Kitting	Bill of Materials Production Orders Forecasting MRP Wizard Recommendation Report HR Employee List Absence Report Phone Book

Software Development Kit

Contact for Demos and Services

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Referral and Influencer Program